Anoto Group Interim Report January-March 2009

















Anoto Group AB is the company behind and world leading in the unique technology for digital pen and paper, which enables fast and reliable transmission of handwritten text into a digital format. Anoto operates through a global partner network that focuses on user-friendly forms solutions for efficient capture, transmission and storage of data within different business segments, e.g. healthcare, bank and finance, transport and logistics and education. The Anoto Group has around 110 employees, offices in Lund (head office), Boston and Tokyo. The Anoto share is traded on the Small Cap list of the OMX Nordic Exchange in Stockholm under the ticker ANOT. For more information: www.anoto.com

Anoto

Anoto Group

January – March 2009 Interim report

- First quarter Net Sales amounted to MSEK 62 (26*).
- The gross margin for the first quarter was 65 % (68*) and the gross profit was MSEK 40 (18*).
- Excluding depreciation, write-downs and amortization, the result in the first quarter was MSEK 5 (-13*).
- The first quarter result after tax was MSEK 2 (-17*).
- Earnings per share in the first quarter were SEK 0.02 (-0.13*).
- Cash flow during the period January March amounted to MSEK 23 (-25*).

Summary of activities during the first quarter

- Sales improved by 138 % compared to the same period last year. Net Sales amounted to MSEK 62.
- Net cash improved by MSEK 23 and closed at MSEK 123.
- Livescribe settled its debt amounting to MSEK 20.1 with Anoto after raising further financing.

Comments by CEO Anders Norling

Strong sales growth, net profit and positive cash flow during the first quarter

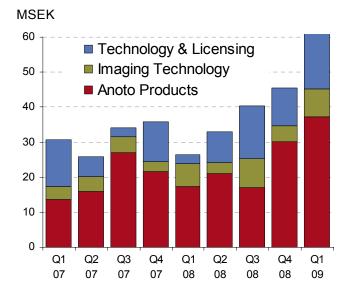
Sales in the first quarter amounted to MSEK 62, corresponding to a growth of 138 % compared to the same quarter last year, and it is almost 40 %* higher than the preceding quarter. No single transaction represents more than 10 % of the total volume during the period, confirming the wide range of application areas where the Anoto technology can be used.

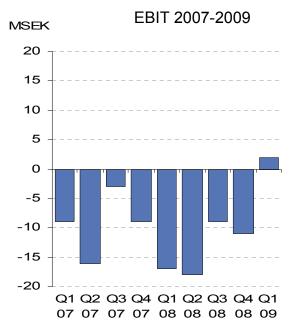
The activity among the Anoto partners is strong and many of our partners have decided to expand and raised new capital to finance their growth during the past few months. However, in spite of these positive signs, it is still difficult to predict the future development.

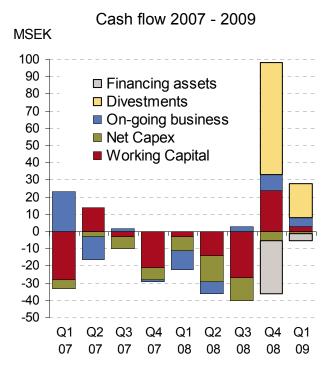
Our cash was improved by MSEK 23 during the first quarter, and our closing balance was MSEK 123. The daily operations have generated a positive cash flow of MSEK 3. In addition to that Livescribe repaid its debt to Anoto of MSEK 20.

^{*)} Comparative numbers for the first quarter 2008 are reported in accordance with the new format for presenting the profit and loss statement. The numbers exclude the impact of those operations in the first quarter 2008 that were divested later.

Net Sales 2007 - 2009







Organisation

The Anoto organisation is divided into three areas:

- Anoto Products
- Technology and Licensing
- Imaging Technology

These three application areas generate income in five different categories - licensing, royalty, digital pens, components and NRE.

Net sales per income category

Amounts MSEK	January-March 2009	January-March 2008
Licensing fees	15	5
Royalty fees	5	3
Digital pens *	25	7
Components	12	7
NRE and others	5	4
Total	62	26

^{*} Digital pens include C-Pen

Anoto Products

Amounts MSEK	January-March 2009	January-March 2008
Net sales	37	17
Gross profit	24	11

Anoto Products focuses on systems, products and services that target businesses, primarily in the field of forms processing. Anoto has an indirect business model and markets its products through partners, such as system integrators, software developers and IT consulting firms, all of which offer customised solutions with Anoto technology to their corporate customers. Turnkey products, such as existing scanning and translation pens, as well as newly developed products including Anoto penPresenter, may also be marketed through other sales and distribution channels.

Anoto Products continues show growth in all markets. Most transactions are within applications for the healthcare and clinical trial sectors, but there is also an increased interest in facility management, where the technology may be useful at e.g. inspections. The inflow of new partners is good and bodes well for the future. Increased media coverage supports the sales procedures of our partners and also helps recruiting new partners. One remaining challenge is to further increase the general knowledge of the Anoto digital pen and paper technology.

The order inflow was good during the period and a large number of partners are showing a high level of activity. The order for 3,600 pens for the UK market received in January 2009, and communicated earlier, is one among larger orders received during this period.

The AFS (Anoto Forms Solution) platform is an important prerequisite for our future growth and for the broadening of our distribution channels. In order to make full use of its potential, we have intensified our partner recruitment.

Sales of the Anoto penPresenter and penDocuments are somewhat slower than expected.

Sales of C Technologies' C-Pen products, both in our own name and as OEM, continue to be stable and contribute to Anoto's overall organisation in a positive way. During the first quarter we started the cooperation with a new partner for the distribution in the Chinese market. The market evaluation and assessment of the distribution net is ongoing.

Technology and Licensing

Amounts MSEK	January-March 2009	January-March 2008
Net sales	17	3
Gross profit	11	2

Customers within Technology Licensing develop and sell products based on technology and digital pens provided by Anoto. The customers of the end products are both individual consumers and enterprises.

Such products are learning toys, educational tools, visual communication equipment and personal productivity solutions. Several of these products are interactive, enabling real-time audio or visual feedback while writing or when touching interactive areas in books, on paper, whiteboards and flipcharts.

The development of sales within Technology & Licensing is going well in strong cooperation with our partners. In January PolyVision introduced ēno™, an interactive whiteboard with an Anoto digital pen. ēno™ was well received and has created a great interest in the market. Anoto delivered further pens to PolyVision (www.polyvision.com) during this period.

Livescribe settled their MSEK 20.1 debt to Anoto in March. Livescribe royalty fees from the fourth quarter 2008 are included in this period. (www.livescribe.com)

During the first quarter the pens ordered by Hamelin, a leading office equipment manufacturer in Europe, late last year were delivered. The digital pen is the key component in Hamelin's PaperShow product which transforms paper into an easy-to-use digital flipchart. PaperShow sales are developing well. (www.papershow.com)

The LeapFrog Tag Reading System (www.leapfrog.com/tag/) is selling according to expectation, but has no impact on our cash flow, since LeapFrog paid the royalty in advance. The prepaid amount is reduced by an equal monthly amount as income over the term of the royalty agreement.

Imaging Technology

Amounts MSEK	January-March 2009	January-March 2008
Net sales	8	7
Gross profit	5	5

Imaging Technology develops and markets basic Anoto technology, such as ASICs and IP blocks. The application area supplies and licenses imaging technology modules, components and function blocks for integration with customer products or components, accessories and their components.

Since Anoto sold its subsidiary Logipard AB, including contracts for video technology, to ARM in December 2008, the application area is now composed of sales of components. Sales amounted to MSEK 8 in the first quarter and include customers using Anoto video technology components in their own products.

First quarter 2009 in figures

Sales and earnings for the first quarter (January - March)

First quarter revenues were MSEK 62 (26*).

The gross profit was MSEK 40 (18*), and the gross margin was 65 % (68*).

Excluding depreciation, amortization and write-downs, the profit was MSEK 5 (-13*).

Selling and administrative expenses, as well as research costs, amounted to MSEK -41 (-34*), of which depreciation, amortization and write-downs accounted for MSEK -3 (-4*).

The first quarter operating profit was MSEK 2 (-17*).

Cash flow for the first quarter (January-March)

Cash flow from operating activities totalled MSEK 8 (-15) for the first quarter. Net cash flow amounted to MSEK 23 (-25*), of which net investment affected the quarter's cash flow by MSEK -1 (-8).

Financing and liquidity

At the close of the quarter, the group's total cash amounted to MSEK 123 (110).

Anoto Group AB

As a pure holding company, Anoto Group AB has a limited number of corporate functions. Sales for the first quarter were MSEK 8 (7), while the pre-tax profit was MSEK 1 (1). At the close of the quarter liquid assets, including current investments amounted to MSEK 1 (1). Investments came to MSEK 0 (0).

Accounting policies

This interim report was prepared in accordance with IAS 34, Interim Financial Reporting. For information about the accounting policies applied, refer to the 2008 annual report. The accounting policies are unchanged from those applied in 2008.

Risk factors and uncertainties

No significant additional risks are deemed to have arisen beyond those described in the 2008 annual report for the Anoto Group. (Please see Note 2 for a detailed presentation of the company's risk exposure and management.)

Share data

The company's share is listed on the NASDAQ OMX Nordic Small Cap List in Stockholm. Shares numbered 128,583,867 at the end of the second quarter, in addition to which 585,000 warrants were outstanding, of which none were deemed to have a value as of March 31, 2009.

Option programmes

The parent company has issued options as part of various incentive programmes. Full exercise of all remaining programmes would result in a dilution of about 0.5 %.

Outlook

Anders Norling, CEO

In the 2008 annual report I chose not to make any prognosis for 2009, due to the extreme uncertainty in global economy. Market development is still difficult to predict. However, the positive development since the fall of 2008 makes me look to the future more confidendence.

Reporting schedule

Semi-annual report 31 July 2009 Third quarter report 3 November 2009 Year-end report 2009 4 February 2010

Annual General Meeting 14 May 2009

Lund, 7 May 2009

Anders Norling CEO

This report has not been reviewed by the company auditors.

Anoto Group AB may be required to disclose the information provided herein pursuant to the Securities Markets Act. The information was submitted for publication at 08.30 on 7 May 2009.

For more information

You are welcome to participate in Anoto's teleconference for financial analysts and the media at 10.00 CET on 7 May 2009.

Date: Thursday, 7 May 2009

Time: 10.00 CET

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Consolidated income statement in summary

(SEK thousand) Q1 Full year Ongoing operations Jan - March Jan - March Jan - Dec Jan - Dec 2009 2008 2008 2007 Net sales 62 123 26 401 143 975 126 553 Cost of goods and services sold -21 648 -8 364 -46 313 -30 762 40 475 **Gross profit** 18 037 97 662 95 791 Sales, administrative and R&D costs -33 793 -152 003 -130 997 -41 059 Other operating income/cost 2 629 -1 242 2 961 -461 Operating profit/loss 2 045 -16 998 -51 380 -35 667 Share of earings in group companies -252 Writedown of shares in associated companies 0 0 -378 -2 431 Other financial items 453 728 -6 239 3 029 Profit/loss before taxes 2 120 -16 270 -60 050 -32 890 Taxes -1 031 -791 -853 Profit/loss for the period -60 903 -33 681 2 134 -17 301 Closed operations Profit from closed operations 3 802 91 352 26<u>242</u> Profit/loss for the period including Closed operations 2 134 -13 499 30 449 -7 439 Group - Statement of comprehensive income for the period Jan - Dec Jan - March Jan - March Jan - Dec (SEK thousand) 2009 2008 2008 2007 Translation differences for the year -756 94 2 932 -1 645 Other comprehensive income/cost for the period -756 94 2 932 -1 645 Total comprehensive income for the period 1 378 -13 405 33 381 -9 084 Total comprehensive income for the period attributable to: Shareholders of Anoto Group AB -13 352 1 766 35 610 -9 194 Minority shareholders -2 229 -388 -53 110 Total comprehensive income for the period 1 378 -13 405 33 381 -9 084 Key ratios: 65.2% 68.3% 67.8% Gross margin 75.7% Operating margin 3,3% Neg Neg Neg Earnings per share Earnings per sharee (kr) ² 0,02 -0,10 0,24 -0,06 Earnings per share after dilution (kr) 2 0,02 -0,10 0,24 -0,06 Earnings per share from ongoing operations Earnings per sharee (kr) 2 0,02 -0.47 -0.26 -0,13 Earnings per share after dilution (kr) 2 0,02 -0.13 -0.47 -0,26 Average number of shares Before dilution 128 583 867 128 583 867 128 583 867 128 583 867 After dilution 128 583 867 128 583 867 128 583 867 128 583 867

¹ Disposal of business

² Based on the weighted average number of shares and outstanding warrants for each period.

Only warrants for which the present value of the issue price is lower than the fair value of the ordinary share are included in the calculation.

Consolidated balance sheet in summary

(SEK thousand)	2009-03-31	2008-12-31
Intangible fixed assets	363 053	364 025
Tangible assets	5 261	5 279
Financial fixed assets	11 017	30 599
Total fixed assets	379 331	399 903
Inventories	34 635	37 329
Accounts receivable	41 177	32 564
Other current assets	27 119	32 304
Total short-term receivables	68 296	64 868
Liquid assets, including current investments	122 602	99 344
Total current asstes	225 533	201 541
Total assets	604 864	601 444
Equity attributable to shareholders of Anoto Group AB	490 185	488 474
Equity attributable to minority interests	-548	-160
Long term liabilities	39 267	41 891
Current provisions	1 212	800
Other current liabilities	74 748	70 439
Total current liabilities	75 960	71 239
Total liabilities and shareholders' equity	604 864	601 444

Change in shareholders' equity

		Other capital		Profit for	Shareholders	Minority	Total shareholders
	Share capital	contributed	Reserves	the year	equity	interest	equity
Opening balance 1st of Januari 2008	2 572	448 508	-3 063	4 791	452 808	2 069	454 877
Total comprehensive income for the period			2 911	32 699	35 610	-2 229	33 381
Adjustment costs for share options				56	56		56
Shareholders equity 31st of December 2008	2 572	448 508	-152	37 546	488 474	-160	488 314
Total comprehensive income for the period			-756	2 522	1 766	-388	1 378
Adjustment costs for share options				-55	-55		-55
Shareholders equity 31st of March 2009	2 572	448 508	-908	40 013	490 185	-548	489 637

Consolidated Cash flow statement in summary

(SEK thousand)		Jan - March 2009	Jan - March 2008	Jan - Dec 2008	Jan - Dec 2007
		2009	2008	2008	2007
Profit/loss after financial items		2 120	-12 634	31 302	-6 647
Depreciation, amortisation and write-downs		2 860	3 596	21 483	20 615
Other items not included in cash flow		-245	-3 118	6 854	-4 372
Total items not included in cash flow		2 615	478	28 337	16 243
Cash flow from operating activities					
before change in working capital		4 735	-12 156	59 639	9 596
Change in working capital		3 670	-2 855	-9 317	-39 015
Cash flow from operating activities		8 405	-15 011	50 322	-29 419
Cash flow from investment activities		-1 493	-8 039	-40 257	-20 808
Total cash flow before financing activities		6 912	-23 050	10 065	-50 227
Cash flow from financing activities		16 346	1 335	-42 022	1 687
Cash flow for the period		23 258	-21 715	-31 957	-48 540
Liquid assets at the beginning of the period*		99 344	131 301	131 301	179 841
Liquid assets at the end of the period*		122 602	109 586	99 344	131 301
Cash flow from ongoing operations		23 258	-25 313	-116 199	-53 323
Cash flow from closed operations	2	-	3 598	84 242	4 783

^{*}Cash, bank balances and current investments with a duartion of less than 6 months

Key ratios

noy rules	Jan - March 2009	Jan - March 2008	Jan - Dec 2008	Jan - Dec 2007
Cash flow for the year (KSEK)	23 258	-21 715	-31 957	-48 540
Cash flow per share (SEK) 2	0,18	-0,17	-0,25	-0,38
Cash flow per share after dilution (SEK) 2	0,18	-0,17	-0,25	-0,38

	2009-03-31	2008-12-31
Equity/assets ratio	81,0%	81,2%
Number of shares ³	128 583 867	128 583 867
Shareholders' equity per share (SEK) ³	3,81	3,80

² Based on the weighted average number of shares and outstanding warrants for each period. Only warrants for which the present value of the issue price is lower than the fair value of the ordinary share are included in the calculation.

^{**} Includes non-repayable advances from customer

³ Including outstanding warrants (09-03-31: 0, 08-12-31)
Only warrants for which the present value of the issue price is lower than the fair value of the ordinary share are included in the calculation.

Parent company, summary of income statement

(SEK thousand)	Jan - March 2009	Jan - March 2008	Jan - Dec 2008	Jan - Dec 2007
Net sales	8 327	7 093	30 044	26 155
Gross profit	8 327	7 093	30 044	26 155
Administrative costs	-7 562	-6 209	-28 226	-26 507
Operating profit	765	884	1 818	-352
Financial items	-8	-239	-873	8
Resultat efter finansiella poster	757	645	945	-344

Parent company, balance sheet in summary

(SEK thousand)	2009-03-31	2008-12-31
Intangible fixed assets	702	711
Tangible assets	325	356
Financial fixed assets	344 700	344 699
Total fixed assets	345 727	345 766
Other short-term receivables	122 767	119 312
Liquid assets, including current investments	551	897
Total current assets	123 318	120 209
Total assets	469 045	465 975
Equity	452 439	451 682
Other current liabilities	16 607	14 293
Total liabilities and shareholders' equity	469 045	465 975

Note 1 Closed operations - Profit & Loss	Jan - March	Jan - March	Jan - Dec	Jan - Dec
	2009	2008	2008	2007
Net sales	0	8 011	38 229	18 138
Cost of goods & services	0	-2 478	-5 949	-3 989
Gross profit	0	5 533	32 280	14 149
Sales, administrative & R&D costs		-1 897	-12 580	-7 327
Other income			71 387	19 180
Operating profit	0	3 636	91 087	26 002
Financial items		165	265	240
Profit from closed operations	0	3 801	91 352	26 242

Note 2 Closed operations - Cash flow	Jan - March	Jan - March	Jan - Dec	Jan - Dec
	2009	2008	2008	2007
Profit/loss after financial items	0	3 801	91 352	26 242
Depreciation	0	35	148	10
Taxes paid	0		-6 004	-21 205
Investments	0	-238	-1 254	-264
Cash flow for the period	0	3 598	84 242	4 783